



The Winterbotham Merchant Bank

Winterbotham Place - P.O. Box N-3026 - Marlborough & Queen Streets
Nassau – The Bahamas

Tel: (1-242) 356-5454; Fax: (1-242) 356-9432

E-mail: nassau@winterbotham.com – Web Site: www.winterbotham.com

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Dear Customer

Negative Interest Notification

As you are probably aware, there are a number of currencies that have, for some time, been attracting negative interest rates. Your bank accounts at The Winterbotham Merchant Bank, a division of The Winterbotham Trust Company Limited (“Winterbotham”), are managed on a fiduciary basis. Balances in excess of the first 50,000 units of each currency are placed, on a fiduciary basis, with other institutions for your account and risk, under the terms established in the fiduciary agreement you signed during the account opening process. Winterbotham has made substantial efforts in the selection of such institutions to avoid attracting negative interest rates for our clients and has, so far, been successful in doing so. Unfortunately, we are no longer able to achieve this in respect of certain currencies and, as from October 31, 2016, balances held on behalf of our clients will be subject to the negative interest charges applied by our counterparties.

The interest will be calculated based on 360 days and will be debited from the relevant currency account at the beginning of the month following the month in which the interest was accumulated. We will monitor rates applied by our counterparties closely and concentrate our efforts in making the fiduciary placements such that they achieve lowest possible rate. Rates are market based and, therefore, variable. As a general indication, we expect them to be close to following levels in these currencies:

Swiss Franc (CHF)	-1.00%
Euro (EUR)	-0.50%

If you would prefer that your account balances be placed with specific institutions (included in our list of authorised depositories), we can arrange to do so. If no specific instructions are received they will be placed as per our general fiduciary placement policy.

If you have balances in these currencies and wish to convert these funds to an alternative currency, such as USD, please contact your account officer and provide the necessary instructions.

Please feel free to contact me personally if you wish to discuss this further.

Yours faithfully,

Ivan Hooper
CEO

A division of

The Winterbotham Trust Company Limited